The Business Model Canvas

Designed for: Double Up

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Date: Nov. 17 2015 Version: Final

Customer Relationships **Key Partners Key Activities** Value Propositions **Customer Segments** Platform development - Accountability/reliability -Users in the age range of 18-Product Partners (food, User: Earn merchandise (or towards bets 25 because survey indicated items, apparel, etc.) money) this is the best avenue for - Advertising - examples: Microsoft - Give customers a minimum success. Advertisers: To get their ad in (xbox and computers), of 4 things to bet on per hour Bet generation front of our user base that Sony (TVs), Restaurants - Advertisers, initially the app checks in on app frequently (to such as Chipotle (Gift -Allow them to propose will be ad free until user base check progress on bets) cards), Fashion Merch Content generation questions gets bigger (watches, gift cards, -Product partners: Expose our jewelry, etc.) -Product Partners users to your product, have them wishing to win your Content Partners -Content partners according to product. Winners will tell their **Key Resources** Channels our survey the people would examples: Award shows, friends about what they have prefer the content to be made TV shows, News stations, won (your product). - Tech infrastructure - Initially a mobile app by us. Political candidates. designed like ESPN streak for -Content partners: get exposure - Content (scripts that scour the cash. of your event to our users in an internet for trending topics) engaging way. -Eventually a website but most of customer base is more -Sponsors (small business trying to raise awareness for interested in the app product -Strong social media promotion (3) Cost Structure Revenue Streams Hosting - Advertisements Development Marketing - Sponsored Bets General/administrative -Prizes - Sponsored Prizes Commented [1]: -Power Ups Commented [2]: