## Notes on Bayesian updating from financial statements

If we have more parameters to be estimated than data, we often say the problem is under-identified. However, this is a common problem in accounting. To wit, we often ask what activities did the organization engage in based on our reading of their financial statements. We know there is a simple linear relation between the recognized accounts and transactions

Ay = x

where A is an  $m \times n$  matrix of  $\pm 1$  and 0 representing simple journal entries in its columns and adjustments to individual accounts via the journal entries in its rows, y is the transaction amount vector, and x is the change in the account balance vector over the period of interest (Arya, et al [2000]). Since there are only m - 1 linearly independent rows (due to the balancing property of accounting) and m (the number of accounts) is almost surely less than n (the number of transactions we seek to estimate) we're unable to invert from x to recover y. Do we give up? If so, we might be forced to conclude financial statements fail even this simplest of tests.

Rather, we might take a page from physicists (Jaynes [2003]) and allow our prior knowledge to assist estimation of y. Of course, this is what decision theory also recommends. If our prior or background knowledge provides a sense of the first two moments for y, then the Gaussian or normal distribution is our maximum entropy prior. Maximum entropy implies that we fully utilize our background knowledge but don't use background knowledge we don't have (Jaynes [2003], ch. 11). That is, maximum entropy priors combined with Bayesian revision make efficient usage of both background knowledge and information from the data (in this case, the financial statements). As in previously discussed accounting examples, background knowledge reflects potential equilibria based on strategic interaction of various, relevant economic agents and accounting recognition choices for summarizing these interactions.

Suppose our background knowledge  $\Im$  is completely summarized by

$$E\left[y \mid \Im\right] = \mu$$

and

$$Var[y \mid \Im] = \Sigma$$

then our maximum entropy prior distribution is

$$p(y \mid \Im) \sim N(\mu, \Sigma)$$

and the posterior distribution for transactions, y, conditional on the financial statements, x, is

$$p(y \mid x, \mathfrak{S}) \sim N\left(\mu + \Sigma A_0^T \left(A_0 \Sigma A_0^T\right)^{-1} A_0 \left(y^p - \mu\right), \Sigma - \Sigma A_0^T \left(A_0 \Sigma A_0^T\right)^{-1} A_0 \Sigma\right)$$

where  $N(\cdot)$  refers to the Gaussian or normal distribution with mean vector denoted by the first term, and variance-covariance matrix denoted by the second term,  $A_0$  is A after dropping one row and  $y^p$  is any consistent solution to Ay = x(for example, form any spanning tree from a directed graph of Ay = x and solve for  $y^p$ ). For the special case where  $\Sigma = \sigma^2 I$  (perhaps unlikely but nonetheless illuminating), this simplifies to

$$p(y \mid x, \mathfrak{S}) \sim N\left(P_{R(A)}y^{p} + \left(I - P_{R(A)}\right)\mu, \sigma^{2}\left(I - P_{R(A)}\right)\right)$$

where  $P_{R(A)} = A_0^T (A_0 A_0^T)^{-1} A_0$  (projection into the rowspace of A), and then  $I - P_{R(A)}$  is the projection into the nullspace of A.<sup>1</sup>

The logic behind the belief updating above is as follows:

• The relation between transactions y and changes in account balances x is

Ay = x

or for the reduced form (to eliminate redundancy in the accounts) where  $A_0$  drops a row from A and  $x_0$  drops the corresponding element from x

 $A_0 y = x_0$ 

• Since changes in account balances  $x_0$  are a linear combination of y, if the vector of transactions y is normally distributed then the vector  $x_0$  is also normally distributed.

$$y \sim N(\mu, \Sigma)$$

 $implies^2$ 

$$x_0 \sim N\left(E\left[x_0\right], Var\left[x_0\right]\right)$$

 $\mathbf{or}$ 

$$x_0 \sim N\left(A_0\mu, A_0\Sigma A_0^T\right)$$

The latter is derived as follows. Since  $x_0 = A_0 y$ 

$$E[x_0] = E[A_0y]$$
  
=  $A_0E[y] = A_0\mu$ 

$$p(z \mid x, \Im) \sim N\left(P_{R(A_0\Gamma)}z^p + \left(I - P_{R(A_0\Gamma)}\right)\mu_z, I - P_{R(A_0\Gamma)}\right)$$

where  $z^p = \Gamma^{-1} y^p$  and  $\mu_z = \Gamma^{-1} \mu$ . From this we can recover the above posterior distribution of y conditional on x via the inverse transformation  $y = \Gamma z$ .

<sup>&</sup>lt;sup>1</sup>In the general case, we could work with the subspaces (and projections) of  $A_0\Gamma$  where  $\Sigma = \Gamma\Gamma^T$  (the Cholesky decomposition of  $\Sigma$ ) and the transformed data  $z \equiv \Gamma^{-1} y \sim N(\Gamma^{-1}\mu, I)$  (Arya, Fellingham, and Schroeder [2000]). Then, the posterior distribution of z conditional on the financial statements x is

<sup>&</sup>lt;sup>2</sup>Dropping a row from A ensures the existence of  $(A_0 \Sigma A_0^T)^{-1}$  when we update beliefs.

and

$$Var [x_0] = Var [A_0y] = E \left[ (A_0y - A_0\mu) (A_0y - A_0\mu)^T \right] = E \left[ A_0 (y - \mu) (y - \mu)^T A_0^T \right] = A_0 E \left[ (y - \mu) (y - \mu)^T \right] A_0^T = A_0 Var [y] A_0^T = A_0 \Sigma A_0^T$$

$$\begin{array}{lcl} Cov \left[ y, x_0 \right] &=& Cov \left[ y, A_0 y \right] \\ &=& E \left[ \left( y - \mu \right) \left( A_0 y - A_0 \mu \right)^T \right] \\ &=& E \left[ \left( y - \mu \right) \left( y - \mu \right)^T A_0^T \right] \\ &=& E \left[ \left( y - \mu \right) \left( y - \mu \right)^T \right] A_0^T \\ &=& Var \left[ y \right] A_0^T \\ &=& \Sigma A_0^T \end{array}$$

$$Cov [x_0, y] = Cov [A_0y, y]$$
  
=  $E \left[ (A_0y - A_0\mu) (y - \mu)^T \right]$   
=  $E \left[ A_0 (y - \mu) (y - \mu)^T \right]$   
=  $A_0 E \left[ (y - \mu) (y - \mu)^T \right]$   
=  $A_0 Var [y]$   
=  $A_0 \Sigma$ 

Hence, the joint distribution for y and  $x_0$  is

$$\begin{bmatrix} y \\ x_0 \end{bmatrix} \sim N\left( \begin{bmatrix} E[y] \\ E[x_0] \end{bmatrix}, \begin{bmatrix} Var[y] & Cov[y, x_0] \\ Cov[x_0, y] & Var[x] \end{bmatrix} \right)$$
$$\begin{bmatrix} y \\ x_0 \end{bmatrix} \sim N\left( \begin{bmatrix} \mu \\ A_0\mu \end{bmatrix}, \begin{bmatrix} \Sigma & \Sigma A_0^T \\ A_0\Sigma & A_0\Sigma A_0^T \end{bmatrix} \right)$$

Bayesian undating of the normal distribution yield

$$(y \mid x_0 = x^p) \sim N(E[y \mid x_0 = x^p], Var[y \mid x_0])$$

where

or

$$E[y \mid x_0 = x^p] = \mu + \Sigma A_0^T \left( A_0 \Sigma A_0^T \right)^{-1} \left( x^p - A_0 \mu \right)$$

or since a set of transactions,  $y^p$ , consistent with the financial statements,  $x^p$ , can be found such that  $A_0y^p = x^p$ , we can replace  $x^p$  with  $A_0y^p$ 

$$E[y | x_0 = x^p] = \mu + \Sigma A_0^T (A_0 \Sigma A_0^T)^{-1} (A_0 y^p - A_0 \mu)$$
  
=  $\mu + \Sigma A_0^T (A_0 \Sigma A_0^T)^{-1} A_0 (y^p - \mu)$ 

 $\quad \text{and} \quad$ 

$$Var\left[y \mid x_0\right] = \Sigma - \Sigma A_0^T \left(A_0 \Sigma A_0^T\right)^{-1} A_0 \Sigma$$

This is the result claimed above.

• In the special case  $\Sigma = \sigma^2 I$ , we have

$$E[y | x_0 = x^p] = \mu + \sigma^2 I A_0^T (A_0 \sigma^2 I A_0^T)^{-1} (A_0 y^p - A_0 \mu)$$
  
=  $\mu + A_0^T (A_0 A_0^T)^{-1} A_0 (y^p - \mu)$   
=  $P_{R(A)} y^p + (I - P_{R(A)}) \mu$ 

and

$$Var[y | x_0] = \sigma^2 I - \sigma^2 I A_0^T (A_0 \sigma^2 I A_0^T)^{-1} A_0 \sigma^2 I$$
  
=  $\sigma^2 (I - A_0^T (A_0 A_0^T)^{-1} A_0)$   
=  $\sigma^2 (I - P_{R(A)})$ 

where  $P_{R(A)} = A_0^T (A_0 A_0^T)^{-1} A_0$ . Again, this is the result claimed above. It's time for an example.

## Numerical example

Suppose we observe the following financial statements.

Balance sheets	Ending balance	Beginning balance
Cash	110	80
Receivables	80	70
Inventory	30	40
Property & equipment	<u>110</u>	<u>100</u>
Total assets	330	290
Payables	100	70
Owner's equity	$\underline{230}$	<u>220</u>
Total equities	330	290

Income statement	for period
Sales	70
Cost of sales	30
SG&A	<u>30</u>
Net income	10

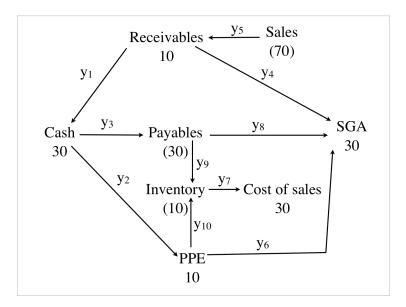
Let $x$ be the change in account balance vector where credit changes are
negative. The sum of $x$ is zero; a basis for the left nullspace of $A$ is a vector of
ones.

change in account	amount
$\Delta \cosh$	30
$\Delta$ receivables	10
$\Delta$ inventory	(10)
$\Delta$ property & equipment	10
$\Delta$ payables	(30)
sales	(70)
cost of sales	30
sg&a expenses	30

We envision the following transactions associated with the financial statements and are interested in recovering their magnitudes y.

transaction	amount
collection of receivables	$y_1$
investment in property & equipment	$y_2$
payment of payables	$y_3$
bad debts expense	$y_4$
sales	$y_5$
depreciation - period expense	$y_6$
cost of sales	$y_7$
accrued expenses	$y_8$
inventory purchases	$y_9$
depreciation - product cost	$y_{10}$

A crisp summary of these details is provided by a directed graph.



Directed graph of financial statements

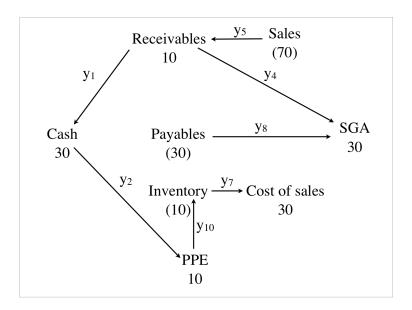
The A matrix associated with the financial statements and directed graph where credits are denoted by -1 is

										0 ]
	-1	0	0	$^{-1}$	1	0	0	0	0	0
	0	0	0	0	0	0	-1	0	1	1
4	0	1	0	0	0	-1	0	0	0	-1
A =	0	0	1	0	0	0	0	-1	-1	0
	0	0	0	0	-1	0	0	0	0	0
	0	0	0	0	0	0	1	0	0	0
	0	0	0	1	0	1	0	1	0	0

and a basis for the nullspace is immediately identified by any set of linearly independent loops in the graph, for example,

	1	0	1	-1	0	0	0	1	0	0 ]
N =	0	1	-1	0	0	0	0	0	-1	1
N =	0	0	0	0	0	1	0	-1	1	-1

A consistent solution  $y^p$  is readily identified by forming a spanning tree and solving the remaining transactions. For instance, let  $y_3 = y_6 = y_9 = 0$ , the spanning tree is depicted below



Spanning tree

Then,  $(y^p)^T = \begin{bmatrix} 60 & 30 & 0 & 70 & 0 & 30 & 30 & 0 & 20 \end{bmatrix}$ .

Now, suppose background knowledge  $\Im$  regarding transactions is described by the first two moments

$$E\left[y^{T} \mid \Im\right] = \mu^{T} = \begin{bmatrix} 60 & 20 & 25 & 2 & 80 & 5 & 40 & 10 & 20 & 15 \end{bmatrix}$$

and

maximum entropy priors for transactions are normally distributed with parameters described by the above moments. Given financial statements x and background knowledge  $\Im$ , posterior beliefs regarding transactions are normally distributed with  $E\left[y^T \mid x, \Im\right] =$ 

 $\begin{bmatrix} 58.183 & 15.985 & 12.198 & 1.817 & 70 & 5.748 & 30 & 22.435 & 19.764 & 0.236 \end{bmatrix}$  and  $Var\left[y \mid x, \Im\right] =$   $\begin{bmatrix} 0.338 & 0.172 & 0.167 & -0.338 & 0 & 0.164 & 0 & 0.174 & -0.007 & 0.007 \\ 0.172 & 0.482 & -0.310 & -0.172 & 0 & 0.300 & 0 & -0.128 & -0.182 & 0.182 \\ 0.167 & -0.310 & 0.477 & 0.167 & 2 & 0.187 \end{bmatrix}$ 

Г	0.338	0.172	0.167	-0.338	0	0.164	0	0.174	-0.007	ך 0.007
	0.172	0.482	-0.310	-0.172	0	0.300	0	-0.128	-0.182	0.182
	0.167	-0.310	0.477	-0.167	0	-0.135	0	0.302	0.175	-0.175
	-0.338	-0.172	-0.167	0.338	0	-0.164	0	-0.174	0.007	-0.007
	0	0	0	0	0	0	0	0	0	0
	0.164	0.300	-0.135	-0.164	0	0.445	0	-0.281	0.145	-0.145
	0	0	0	0	0	0	0	0	0	0
	0.174	-0.128	0.302	-0.174	0	-0.281	0	0.455	-0.153	0.153
	-0.007	-0.182	0.175	0.007	0	0.145	0	-0.153	0.328	-0.328
L	0.007	0.182	-0.175	-0.007	0	-0.145	0	0.153	-0.328	0.328

As our intuition suggests, the posterior mean of transactions is consistent with the financial statements,  $A(E[y | x, \Im]) = x$ , and there is no residual uncertainty regarding transactions that are not in loops, sales and cost of sales are  $y_5 = 70$  and  $y_7 = 30$ , respectively.