## Notes on Bayesian updating from financial statements

If we have more parameters to be estimated than data, we often say the problem is under-identified. However, this is a common problem in accounting. To wit, we often ask what activities did the organization engage in based on our reading of their financial statements. We know there is a simple linear relation between the recognized accounts and transactions

$$
A y=x
$$

where $A$ is an $m \times n$ matrix of $\pm 1$ and 0 representing simple journal entries in its columns and adjustments to individual accounts via the journal entries in its rows, $y$ is the transaction amount vector, and $x$ is the change in the account balance vector over the period of interest (Arya, et al [2000]). Since there are only $m-1$ linearly independent rows (due to the balancing property of accounting) and $m$ (the number of accounts) is almost surely less than $n$ (the number of transactions we seek to estimate) we're unable to invert from $x$ to recover $y$. Do we give up? If so, we might be forced to conclude financial statements fail even this simplest of tests.

Rather, we might take a page from physicists (Jaynes [2003]) and allow our prior knowledge to assist estimation of $y$. Of course, this is what decision theory also recommends. If our prior or background knowledge provides a sense of the first two moments for $y$, then the Gaussian or normal distribution is our maximum entropy prior. Maximum entropy implies that we fully utilize our background knowledge but don't use background knowledge we don't have (Jaynes [2003], ch. 11). That is, maximum entropy priors combined with Bayesian revision make efficient usage of both background knowledge and information from the data (in this case, the financial statements). As in previously discussed accounting examples, background knowledge reflects potential equilibria based on strategic interaction of various, relevant economic agents and accounting recognition choices for summarizing these interactions.

Suppose our background knowledge $\Im$ is completely summarized by

$$
E[y \mid \Im]=\mu
$$

and

$$
\operatorname{Var}[y \mid \Im]=\Sigma
$$

then our maximum entropy prior distribution is

$$
p(y \mid \Im) \sim N(\mu, \Sigma)
$$

and the posterior distribution for transactions, $y$, conditional on the financial statements, $x$, is

$$
\begin{aligned}
& p(y \mid x, \Im) \\
\sim & N\left(\mu+\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1} A_{0}\left(y^{p}-\mu\right), \Sigma-\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1} A_{0} \Sigma\right)
\end{aligned}
$$

where $N(\cdot)$ refers to the Gaussian or normal distribution with mean vector denoted by the first term, and variance-covariance matrix denoted by the second term, $A_{0}$ is $A$ after dropping one row and $y^{p}$ is any consistent solution to $A y=x$ (for example, form any spanning tree from a directed graph of $A y=x$ and solve for $y^{p}$ ). For the special case where $\Sigma=\sigma^{2} I$ (perhaps unlikely but nonetheless illuminating), this simplifies to

$$
p(y \mid x, \Im) \sim N\left(P_{R(A)} y^{p}+\left(I-P_{R(A)}\right) \mu, \sigma^{2}\left(I-P_{R(A)}\right)\right)
$$

where $P_{R(A)}=A_{0}^{T}\left(A_{0} A_{0}^{T}\right)^{-1} A_{0}$ (projection into the rowspace of $A$ ), and then $I-P_{R(A)}$ is the projection into the nullspace of $A .{ }^{1}$

The logic behind the belief updating above is as follows:

- The relation between transactions y and changes in account balances $x$ is

$$
A y=x
$$

or for the reduced form (to eliminate redundancy in the accounts) where $A_{0}$ drops a row from $A$ and $x_{0}$ drops the corresponding element from $x$

$$
A_{0} y=x_{0}
$$

- Since changes in account balances $x_{0}$ are a linear combination of $y$, if the vector of transactions $y$ is normally distributed then the vector $x_{0}$ is also normally distributed.

$$
y \sim N(\mu, \Sigma)
$$

implies ${ }^{2}$

$$
x_{0} \sim N\left(E\left[x_{0}\right], \operatorname{Var}\left[x_{0}\right]\right)
$$

or

$$
x_{0} \sim N\left(A_{0} \mu, A_{0} \Sigma A_{0}^{T}\right)
$$

The latter is derived as follows. Since $x_{0}=A_{0} y$

$$
\begin{aligned}
E\left[x_{0}\right] & =E\left[A_{0} y\right] \\
& =A_{0} E[y]=A_{0} \mu
\end{aligned}
$$

[^0]and
\[

$$
\begin{aligned}
\operatorname{Var}\left[x_{0}\right] & =\operatorname{Var}\left[A_{0} y\right] \\
& =E\left[\left(A_{0} y-A_{0} \mu\right)\left(A_{0} y-A_{0} \mu\right)^{T}\right] \\
& =E\left[A_{0}(y-\mu)(y-\mu)^{T} A_{0}^{T}\right] \\
& =A_{0} E\left[(y-\mu)(y-\mu)^{T}\right] A_{0}^{T} \\
& =A_{0} \operatorname{Var}[y] A_{0}^{T} \\
& =A_{0} \Sigma A_{0}^{T}
\end{aligned}
$$
\]

$$
\begin{aligned}
\operatorname{Cov}\left[y, x_{0}\right] & =\operatorname{Cov}\left[y, A_{0} y\right] \\
& =E\left[(y-\mu)\left(A_{0} y-A_{0} \mu\right)^{T}\right] \\
& =E\left[(y-\mu)(y-\mu)^{T} A_{0}^{T}\right] \\
& =E\left[(y-\mu)(y-\mu)^{T}\right] A_{0}^{T} \\
& =\operatorname{Var}[y] A_{0}^{T} \\
& =\Sigma A_{0}^{T}
\end{aligned}
$$

$$
\begin{aligned}
\operatorname{Cov}\left[x_{0}, y\right] & =\operatorname{Cov}\left[A_{0} y, y\right] \\
& =E\left[\left(A_{0} y-A_{0} \mu\right)(y-\mu)^{T}\right] \\
& =E\left[A_{0}(y-\mu)(y-\mu)^{T}\right] \\
& =A_{0} E\left[(y-\mu)(y-\mu)^{T}\right] \\
& =A_{0} \operatorname{Var}[y] \\
& =A_{0} \Sigma
\end{aligned}
$$

Hence, the joint distribution for $y$ and $x_{0}$ is

$$
\left[\begin{array}{c}
y \\
x_{0}
\end{array}\right] \sim N\left(\left[\begin{array}{c}
E[y] \\
E\left[x_{0}\right]
\end{array}\right],\left[\begin{array}{cc}
\operatorname{Var}[y] & \operatorname{Cov}\left[y, x_{0}\right] \\
\operatorname{Cov}\left[x_{0}, y\right] & \operatorname{Var}[x]
\end{array}\right]\right)
$$

or

$$
\left[\begin{array}{c}
y \\
x_{0}
\end{array}\right] \sim N\left(\left[\begin{array}{c}
\mu \\
A_{0} \mu
\end{array}\right],\left[\begin{array}{cc}
\Sigma & \Sigma A_{0}^{T} \\
A_{0} \Sigma & A_{0} \Sigma A_{0}^{T}
\end{array}\right]\right)
$$

- Bayesian updating of the normal distribution yields

$$
\left(y \mid x_{0}=x^{p}\right) \sim N\left(E\left[y \mid x_{0}=x^{p}\right], \operatorname{Var}\left[y \mid x_{0}\right]\right)
$$

where

$$
E\left[y \mid x_{0}=x^{p}\right]=\mu+\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1}\left(x^{p}-A_{0} \mu\right)
$$

or since a set of transactions, $y^{p}$, consistent with the financial statements, $x^{p}$, can be found such that $A_{0} y^{p}=x^{p}$, we can replace $x^{p}$ with $A_{0} y^{p}$

$$
\begin{aligned}
E\left[y \mid x_{0}=x^{p}\right] & =\mu+\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1}\left(A_{0} y^{p}-A_{0} \mu\right) \\
& =\mu+\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1} A_{0}\left(y^{p}-\mu\right)
\end{aligned}
$$

and

$$
\operatorname{Var}\left[y \mid x_{0}\right]=\Sigma-\Sigma A_{0}^{T}\left(A_{0} \Sigma A_{0}^{T}\right)^{-1} A_{0} \Sigma
$$

This is the result claimed above.

- In the special case $\Sigma=\sigma^{2} I$, we have

$$
\begin{aligned}
E\left[y \mid x_{0}=x^{p}\right] & =\mu+\sigma^{2} I A_{0}^{T}\left(A_{0} \sigma^{2} I A_{0}^{T}\right)^{-1}\left(A_{0} y^{p}-A_{0} \mu\right) \\
& =\mu+A_{0}^{T}\left(A_{0} A_{0}^{T}\right)^{-1} A_{0}\left(y^{p}-\mu\right) \\
& =P_{R(A)} y^{p}+\left(I-P_{R(A)}\right) \mu
\end{aligned}
$$

and

$$
\begin{aligned}
\operatorname{Var}\left[y \mid x_{0}\right] & =\sigma^{2} I-\sigma^{2} I A_{0}^{T}\left(A_{0} \sigma^{2} I A_{0}^{T}\right)^{-1} A_{0} \sigma^{2} I \\
& =\sigma^{2}\left(I-A_{0}^{T}\left(A_{0} A_{0}^{T}\right)^{-1} A_{0}\right) \\
& =\sigma^{2}\left(I-P_{R(A)}\right)
\end{aligned}
$$

where $P_{R(A)}=A_{0}^{T}\left(A_{0} A_{0}^{T}\right)^{-1} A_{0}$. Again, this is the result claimed above. It's time for an example.

## Numerical example

Suppose we observe the following financial statements.

| Balance sheets | Ending balance | Beginning balance |
| :--- | :---: | :---: |
| Cash | 110 | 80 |
| Receivables | 80 | 70 |
| Inventory | 30 | 40 |
| Property \& equipment | $\underline{110}$ | $\underline{100}$ |
| $\quad$ Total assets | 330 | 290 |
| Payables | 100 | 70 |
| Owner's equity | $\underline{230}$ | $\underline{220}$ |
| $\quad$ Total equities | 330 | 290 |


| Income statement | for period |
| :--- | :---: |
| Sales | 70 |
| Cost of sales | 30 |
| SG\&A | $\underline{30}$ |
| Net income |  |

Let $x$ be the change in account balance vector where credit changes are negative. The sum of $x$ is zero; a basis for the left nullspace of $A$ is a vector of ones.

| change in account | amount |
| :---: | :---: |
| $\Delta$ cash | 30 |
| $\Delta$ receivables | 10 |
| $\Delta$ inventory | $(10)$ |
| $\Delta$ property \& equipment | 10 |
| $\Delta$ payables | $(30)$ |
| sales | $(70)$ |
| cost of sales | 30 |
| sg\&a expenses | 30 |

We envision the following transactions associated with the financial statements and are interested in recovering their magnitudes $y$.

| transaction | amount |
| :---: | :---: |
| collection of receivables | $y_{1}$ |
| investment in property \& equipment | $y_{2}$ |
| payment of payables | $y_{3}$ |
| bad debts expense | $y_{4}$ |
| sales | $y_{5}$ |
| depreciation - period expense | $y_{6}$ |
| cost of sales | $y_{7}$ |
| accrued expenses | $y_{8}$ |
| inventory purchases | $y_{9}$ |
| depreciation - product cost | $y_{10}$ |

A crisp summary of these details is provided by a directed graph.


Directed graph of financial statements

The $A$ matrix associated with the financial statements and directed graph where credits are denoted by -1 is

$$
A=\left[\begin{array}{cccccccccc}
1 & -1 & -1 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\
-1 & 0 & 0 & -1 & 1 & 0 & 0 & 0 & 0 & 0 \\
0 & 0 & 0 & 0 & 0 & 0 & -1 & 0 & 1 & 1 \\
0 & 1 & 0 & 0 & 0 & -1 & 0 & 0 & 0 & -1 \\
0 & 0 & 1 & 0 & 0 & 0 & 0 & -1 & -1 & 0 \\
0 & 0 & 0 & 0 & -1 & 0 & 0 & 0 & 0 & 0 \\
0 & 0 & 0 & 0 & 0 & 0 & 1 & 0 & 0 & 0 \\
0 & 0 & 0 & 1 & 0 & 1 & 0 & 1 & 0 & 0
\end{array}\right]
$$

and a basis for the nullspace is immediately identified by any set of linearly independent loops in the graph, for example,

$$
N=\left[\begin{array}{cccccccccc}
1 & 0 & 1 & -1 & 0 & 0 & 0 & 1 & 0 & 0 \\
0 & 1 & -1 & 0 & 0 & 0 & 0 & 0 & -1 & 1 \\
0 & 0 & 0 & 0 & 0 & 1 & 0 & -1 & 1 & -1
\end{array}\right]
$$

A consistent solution $y^{p}$ is readily identified by forming a spanning tree and solving the remaining transactions. For instance, let $y_{3}=y_{6}=y_{9}=0$, the
spanning tree is depicted below


Spanning tree

Then, $\left(y^{p}\right)^{T}=\left[\begin{array}{llllllllll}60 & 30 & 0 & 0 & 70 & 0 & 30 & 30 & 0 & 20\end{array}\right]$.
Now, suppose background knowledge $\Im$ regarding transactions is described by the first two moments

$$
E\left[y^{T} \mid \Im\right]=\mu^{T}=\left[\begin{array}{llllllllll}
60 & 20 & 25 & 2 & 80 & 5 & 40 & 10 & 20 & 15
\end{array}\right]
$$

and

$$
\operatorname{Var}[y \mid \Im]=\Sigma=\left[\begin{array}{cccccccccc}
10 & 0 & 0 & 0 & 5 & 0 & 0 & 0 & 0 & 0 \\
0 & 1 & 0 & 0 & 0 & 0.2 & 0 & 0 & 0 & 0.2 \\
0 & 0 & 1 & 0 & 0 & 0 & 0 & 0.2 & 0 & 0 \\
0 & 0 & 0 & 0.5 & 0.1 & 0 & 0 & 0 & 0 & 0 \\
5 & 0 & 0 & 0.1 & 10 & 0 & 3.5 & 0 & 0 & 0 \\
0 & 0.2 & 0 & 0 & 0 & 1 & 0 & 0 & 0 & 0 \\
0 & 0 & 0 & 0 & 3.5 & 0 & 5 & 0 & 0.2 & 0 \\
0 & 0 & 0.2 & 0 & 0 & 0 & 0 & 1 & 0 & 0 \\
0 & 0 & 0 & 0 & 0 & 0 & 0.2 & 0 & 1 & 0 \\
0 & 0.2 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 1
\end{array}\right]
$$

maximum entropy priors for transactions are normally distributed with parameters described by the above moments.

Given financial statements $x$ and background knowledge $\Im$, posterior beliefs regarding transactions are normally distributed with $E\left[y^{T} \mid x, \Im\right]=$

$$
\left[\begin{array}{llllllllll}
58.183 & 15.985 & 12.198 & 1.817 & 70 & 5.748 & 30 & 22.435 & 19.764 & 0.236
\end{array}\right]
$$

and $\operatorname{Var}[y \mid x, \Im]=$
$\left[\begin{array}{cccccccccc}0.338 & 0.172 & 0.167 & -0.338 & 0 & 0.164 & 0 & 0.174 & -0.007 & 0.007 \\ 0.172 & 0.482 & -0.310 & -0.172 & 0 & 0.300 & 0 & -0.128 & -0.182 & 0.182 \\ 0.167 & -0.310 & 0.477 & -0.167 & 0 & -0.135 & 0 & 0.302 & 0.175 & -0.175 \\ -0.338 & -0.172 & -0.167 & 0.338 & 0 & -0.164 & 0 & -0.174 & 0.007 & -0.007 \\ 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 0.164 & 0.300 & -0.135 & -0.164 & 0 & 0.445 & 0 & -0.281 & 0.145 & -0.145 \\ 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 0.174 & -0.128 & 0.302 & -0.174 & 0 & -0.281 & 0 & 0.455 & -0.153 & 0.153 \\ -0.007 & -0.182 & 0.175 & 0.007 & 0 & 0.145 & 0 & -0.153 & 0.328 & -0.328 \\ 0.007 & 0.182 & -0.175 & -0.007 & 0 & -0.145 & 0 & 0.153 & -0.328 & 0.328\end{array}\right]$

As our intuition suggests, the posterior mean of transactions is consistent with the financial statements, $A(E[y \mid x, \Im])=x$, and there is no residual uncertainty regarding transactions that are not in loops, sales and cost of sales are $y_{5}=70$ and $y_{7}=30$, respectively.


[^0]:    ${ }^{1}$ In the general case, we could work with the subspaces (and projections) of $A_{0} \Gamma$ where $\Sigma=$ $\Gamma \Gamma^{T}$ (the Cholesky decomposition of $\Sigma$ ) and the transformed data $z \equiv \Gamma^{-1} y \sim N\left(\Gamma^{-1} \mu, I\right)$ (Arya, Fellingham, and Schroeder [2000]). Then, the posterior distribution of $z$ conditional on the financial statements $x$ is

    $$
    p(z \mid x, \Im) \sim N\left(P_{R\left(A_{0} \Gamma\right)} z^{p}+\left(I-P_{R\left(A_{0} \Gamma\right)}\right) \mu_{z}, I-P_{R\left(A_{0} \Gamma\right)}\right)
    $$

    where $z^{p}=\Gamma^{-1} y^{p}$ and $\mu_{z}=\Gamma^{-1} \mu$. From this we can recover the above posterior distribution of $y$ conditional on $x$ via the inverse transformation $y=\Gamma z$.
    ${ }^{2}$ Dropping a row from $A$ ensures the existence of $\left(A_{0} \Sigma A_{0}^{T}\right)^{-1}$ when we update beliefs.

