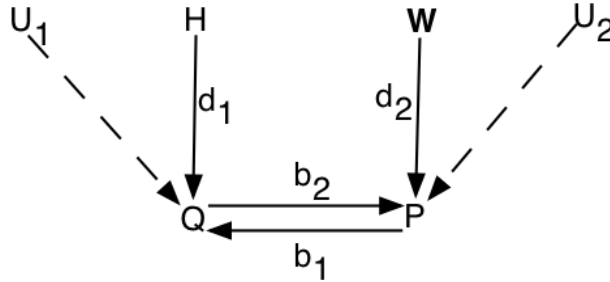


## Ralph's structural queries

Ralph is exploring the impact of product pricing on market demand. As this involves market equilibrium, a directed cyclic graph (*DCG*) provides a reasonable representation. Ralph envisions the following simple *DCG*



Product market equilibrium graph  $G$

and corresponding structural model

$$\begin{aligned} Q &= b_1 P + d_1 H + U_1 \\ P &= b_2 Q + d_2 W + U_2 \end{aligned}$$

where  $P$  is unit product price,  $Q$  is product demand,  $H$  is household income,  $W$  is the wage rate associated with producing the product, and  $U_1$  and  $U_2$  are unobserved factors influencing price and demand assigned a Gaussian (normal) distribution with mean  $\begin{bmatrix} E[Q] - b_1 E[P] - d_1 E[H] \\ E[P] - b_2 E[Q] - d_2 E[W] \end{bmatrix}$  (typically, the intercept) and variance  $\begin{bmatrix} Var[U_1] & 0 \\ 0 & Var[U_2] \end{bmatrix}$ .

Ralph recognizes the reduced-form model aids identification of the structural parameters (provided rank and order conditions are satisfied).

$$\begin{bmatrix} Q \\ P \end{bmatrix} = \begin{bmatrix} 1 & -b_1 \\ -b_2 & 1 \end{bmatrix}^{-1} \left\{ \begin{bmatrix} d_1 H \\ d_2 W \end{bmatrix} + \begin{bmatrix} U_1 \\ U_2 \end{bmatrix} \right\}$$

Suppose the data generating process (*DGP*) is

$$\begin{aligned} b_1 &= -2 & E[Q] &= 100 & Var[H] &= 15 \\ b_2 &= -0.1 & E[P] &= 65 & Var[W] &= 8 \\ d_1 &= 0.4 & E[H] &= 200 & Var[U_1] &= 10 \\ d_2 &= 1 & E[W] &= 50 & Var[U_2] &= 1 \end{aligned}$$

Ralph is especially interested in exploring the differences between three queries.

Query 1: the impact on expected demand of setting price (action).

$$E [Q \mid do(P = p), H = h, W = w]$$

Query 2: the impact on expected demand of observing price (observation).

$$E [Q \mid P = p, H = h, W = w]$$

Query 3: the impact on expected demand of setting price following observation of price (counterfactual).

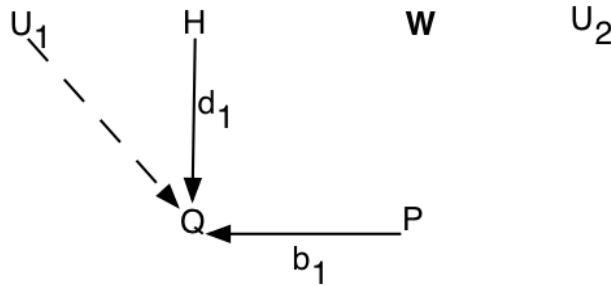
$$E [Q_{do(P=p')} \mid P = p, H = h, W = w]$$

Suggested:

1. What is the joint distribution assigned  $[ Q \ P \ H \ W \ U_1 \ U_2 ]^T$ ?  
Hint: knowledge of their variances naturally leads to a Gaussian (maximum entropy) probability assignment; utilize the reduced-form model for the endogenous variables  $Q$  and  $P$ .

2. Find expected demand if price is set at 66 given  $H = 190$  and  $W = 50$  (query 1, action). Hint: action  $do(p)$  reduces the system of equations to

$$\begin{aligned} Q &= b_1 p + d_1 H + U_1 \\ P &= p \end{aligned}$$



Graph  $G_{\bar{p}}$

as every path into  $P$  is eliminated.

3. Find expected demand if price is observed at 66 given  $H = 190$  and  $W = 50$  (query 2, prediction). Hint: this is fundamentally different from query 1 as  $E [U_1 \mid H = h, W = w, P = p] \neq E [U_1]$ .

4. Find expected demand if price is set at 66 after price is observed at 65 given  $H = 190$  and  $W = 50$  (query 3, counterfactual). Hint: our best guess for  $E[U_1 | H = h, W = w, P = p]$  remains as in query 2; however,  $b_1 p$  is replaced by  $b_1 p'$ .

5. Repeat 2 through 4 with price set at 70 (observed at 70 for query 2, prediction).