# EMMA K. JONES

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#### **EDUCATION**

# The Ohio State University / Fisher College of Business

Bachelor of Science in Business Administration (GPA: 3.9/4.0)

Columbus, OH May 2020

Specializations: Marketing, International Business

Minor: History of Art

FisherDirect Student, Mount Leadership Society Scholar, Provost Scholarship Recipient

#### INTERNSHIP EXPERIENCE

# International Marketing Intern

Mansfield, OH

May 2018 – August 2018

D.A. International Casting Co.

- + Enhanced ISO Employee Handbook and Training Manual by integrating multiple drafts and collaborating with upper-level management, including President, Vice-President of Operations, & Public Relations Manager, on new innovations
- + Spearheaded creative design of new merchandising pitches and marketing collateral for the company catalog and website
- + Investigated and identified discrepancies between the company website and catalog to create cohesive sales material
- + Conducted market research across the rail part industry to devise an international marketing plan to be used across social media platforms, telemarketing, direct marketing, and other promotional channels

### Marketing Intern

Columbus, OH

St. Stephen's Community House

September 2017 – December 2017

- + Developed a marketing plan for the Senior Services department to be utilized during Fall 2017
- + Obtained two new client bases of seniors in eight weeks through logged in-person visitations, phone conferences, and email correspondence
- + Redesigned old sales collateral and produced six new marketable materials to improve advertising throughout the Columbus community
- + Increased attendance at annual Thanksgiving Luncheon from 100 to over 150

### PROFESSIONAL DEVELOPMENT EXPERIENCE

### Vice President of Marketing

Columbus, OH

Greek Programming Board Executive Board

April 2018 - Present

- + Promoted events for Hazing Prevention Week and Homecoming Week over multiple mediums
- + Planned, executed, and publicized Greek Week, which includes 11 events ranging from 40 to 7,000 attendees across approximately 65 unique Greek Letter organizations
- + Led a committee of eight members to execute social media promotion, flyer creation, apparel acquisition, & recruitment
- + Produced marketable material to be used for the Buckeye Greek Leadership Institute

#### **Event Planning Team Volunteer**

Columbus, OH

PINK Campus Team

September 2017 - Present

- + Advertised the PINK brand to over 60,000 students and 5,000 campus organizations
- + Coordinated and planned various campus events to maximize outreach to collegiate clientele
- + Created marketing proposals to establish relationships with corporate PINK leadership

# INVOLVEMENT

### Reference Chairman, Delta Delta Delta

December 2017 – Present

- + Collaborated with fellow collegiate members on Member Selection Committee and Recruitment Team to organize a successful, values-based formal recruitment
- + Collected and organized references, legacy information, and chapter forms