



Case Consulting Services, Inc.
P.O. Box 765
Great Falls, VA 22066
703-865-8718

Celebrating Our 15th Year of Helping Nonprofits Raise More Money!

Connect with Us

Case Website
Best of Tip o' The Morning
Case Services

Stay Connected



Join Our Mailing List!

Tip o' The Morning...

Compelling Case for Support...

Scott Lange... Marts and Lundy's...

Why are we bold enough to ask others for support?

- The problem is clear
- Our organization is uniquely positioned to respond
- We have a proven, positive track record
- Our leadership is worthy
- Our vision is bold
- We can leverage a variety of resources
- We only lack the additional money (yours...)

Put another way: Major gift donors do not typically support great causes because:

- Their budgets have been reduced
- There have been repetitive administrative mistakes
- The organization is in a campaign

Ben's Thoughts: Many years ago, Scott and I worked together at Roanoke College. It is good to see that he is continuing his concise and clear thinking.

Your thoughts are welcomed. Thx ben

Case Consulting Services | 703-865-8718 | arthur@caseconsultingservices.com |
<http://www.caseconsultingservices.com>
Mailing Address:
P.O. BOX 765
Great Falls, VA 22066