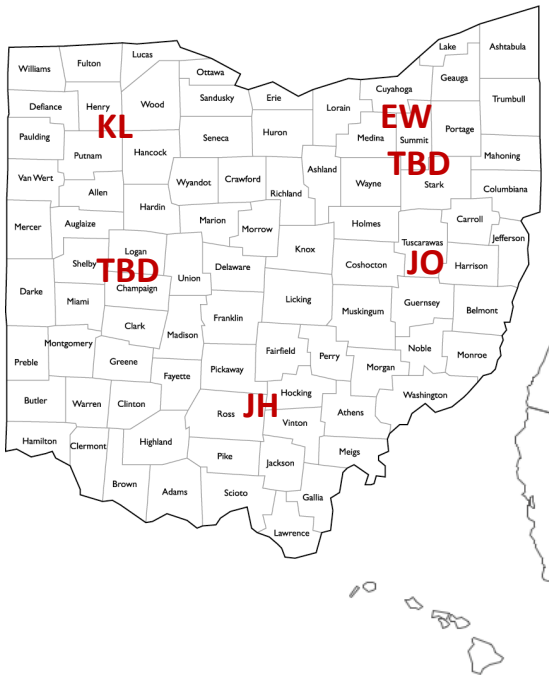
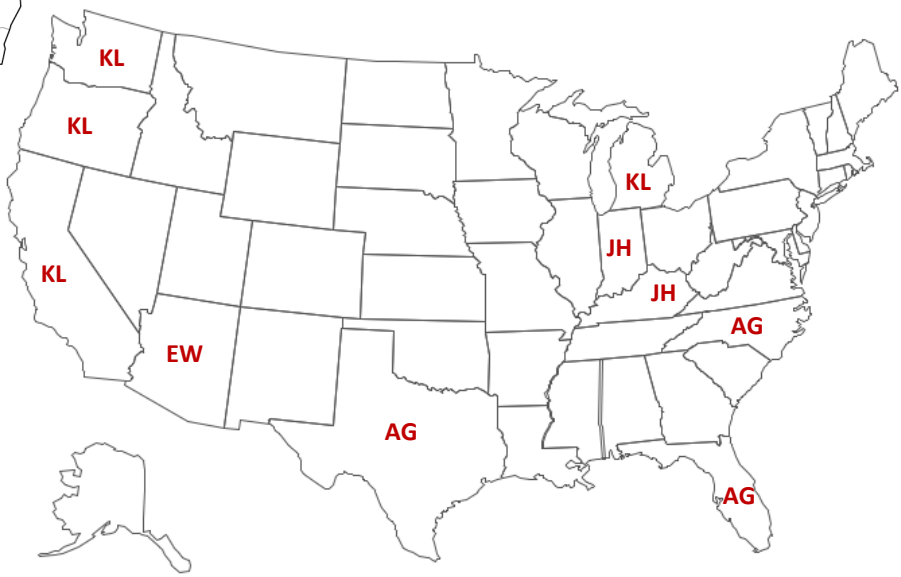
TEAM MEMBER	ACADEMIC LIAISON ROLE/GEOGRAPHIC RESPONSIBILITY
Andy Gurd *Chief Advancement Officer*	**A:** General College/Administration; Campaign; School of Environment and Natural Resources (SENR) **G:** USA, Texas, Florida, North Carolina
Hilary Price *Senior Director, Corporate & Foundation Partnerships*	**A:** Farm Science Review (FSR); Research; Corporate Relations; Foundation Relations; Economic and Corporate Engagement **G:** USA
Emily Winnenberg *Director of Development*	**A:** Agricultural Communication, Education, and Leadership (ACEL); Extension **G:** Northeastern Ohio, Arizona
Jen Heller *Director of Development*	**A:** Horticulture and Crop Sciences (HCS); Entomology **G:** Southern Ohio, Indiana, Kentucky
Emily Irwin *Director, Corporate & Foundation Partnerships*	**A:** Food, Agricultural, and Biological Engineering (FABE); Plant Pathology; Food Animal Health Research Project (FAHRP) **G:** USA
Kyle Lavetsky *Director of Development*	**A:** Animal Sciences; Agricultural, Environmental and Development Economics (AEDE); Stone Lab **G:** Northwestern Ohio, West Coast, Michigan
Dana Mack *Associate Director of Development*	**A:** Food Science and Technology (FST) **G:** USA
Jera Oliver *Associate Director of Development*	**A:** Extension **G:** Eastern Ohio
TBD *Assistant Director of Development*	**A:** Ohio Agricultural Research and Development Center (OARDC); Agricultural Technical Institute (ATI) **G:** Northeastern Ohio
Pablo Villa *Associate Director of Development*	**A:** Extension **G:** Western Ohio



The general hierarchy for determination of prospect management is first Group Audience Focus (Individual, 4-H, Extension, ATI, Corporate/Foundation), and then by Geography.

Manager discretion can also apply.



September 2017