# Baker Company, Team B



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#### Introduction

Urban sprawl has created many problems for modern society. One of the most significant problems is moving people from suburbs to downtown cores in a manner that is safe, efficient, and minimizes the effect on the environment. The average commute time in the Columbus metropolitan area is 43 minutes[6]. While this is not bad in comparison to some cities such as New York, the market still demands improvement. There are many potential strategies that could tap into the transit market in an area such as Columbus like light rail and smart highways[8].

#### Task

To create a new transit system that will be faster and better meet everyone's needs.

#### **Pains**

- Traffic can be slow, especially during rush hour
- Reckless drivers
- Pollution
- Frequent construction required to maintain roads

#### Gains

- A new solution would cost commuters less
- A new solution would revitalize neighborhoods
- A new solution would restore green spaces

### **User Experience**

Table 1- User Experience

	Highway	Stop	Roundabouts	Traffic	Maintenance	Cost	Safety	Reliability	Entering/
	merges	Signs		lights					Exiting Highway
<b>—</b>									
++									
+							+	+	
0				0		0			
-		-			-				

Ease of Use- Should be the same or as easy to operate as a modern car.

Fast Commute- Commute times need to decrease.

Safe- Should be safer than a modern car.

Private- Everyone should have their own vehicle.

Always Ready- Can get around anytime the user desires, not at scheduled times like a train or bus.

Reliable- Vehicle and any related systems always need to work.

Low cost- Cost of ownership including purchasing, maintenance, fuel, licensing, etc. should not be more than a modern car.

Internet Connectivity- Vehicle connects to the internet to share travel status with family, run diagnostics, track the vehicle, etc.

Customizable- User should have a similar range of choices to the modern car market.

Environmentally Friendly- Vehicle should be carbon neutral.

#### **User Needs**

Table 2 - User Needs

User Need	Score(1-5)
Ease of Use	5
Fast Commuteca	5
Safe	5
Private	4
Always ready	4
Reliable	4
Low Cost	3
Internet connectivity	1
Customizable	2
Environmentally Friendly	2

The needs chart will be an essential piece of information when finalizing a project design. If a product does not need a user's needs, then he or she will be unlikely to purchase the project. The problem is that often the end user does not know what their needs are, or how they would rank those needs if they conflict. A car buyer for example may put a high emphasis on having an expensive car that is a status symbol, but also have a need for a low cost of ownership due to budgetary restraints. The pairwise comparison allows to compare numerous needs at once and see how the user values each one over each other. This can yield very different results than simply asking people to give importance to each individual need without consideration of the others. This can yield surprising results such as ease of use, which users rank as an important need, only being normalized to a five.

#### Persona

The graphic presented in Appendix A is an example of what we expect our typical user to be like. The persona includes things such as demographic information, hobbies, career info, etc. The persona helps clarify who the target audience is, and why they would be interested in

#### Research Plan

We will be conducting an online survey in order to obtain research on what the needs of our potential users are. The survey will be spread online via Facebook, twitter, reddit, and discussion boards. The survey be anonymous so there are no concerns about using people's real names as we will not know what their names are. The survey data will not include any personally identifiable information but will include a few demographic questions such as age and gender. These questions as with all the others are optional and as it is online survey , survey takers may quit at anytime they choose. Each Team will contribute at least 10 questions to the survey and will post it publicly in at least two places online. The Questions will be presented in two different formats. First the survey takers will be asked to rate how important each of the user needs are to them, then they will be asked to select which need is more important between each need and each of the other needs. This will allow use to use a pairwise comparison to create a weighted average of the user needs. Please see Appendix for complete listing of survey questions and results.

#### Question Type 1:

.. . . .

How important is USER NEED A to you?

Least	Import	ant				Mos	t Import	ant	
1	2	3	4	5	6	7	8	9	10
0	0	0	0	0	0	0	0	0	0

#### Question Type 2

Which is more important to you, USER NEED A or USER NEED B?

User	Need A							User	Need B
1	2	3	4	5	6	7	8	9	10
0	0	0	0	0	0	0	0	0	0

#### **Market Characteristics**

The market for transportation is very broad because most everyone has to leave the house or have someone come to them in order to meet their basic needs. Transit has an affect on almost everything we do and thus almost everyone would be a stake holder to any significant changes to the transit system. If we take Columbus, Ohio as our market the stakeholders would include, but not limited to: Commuters, COTA bus system, small businesses, Ohio State University, Ohio Department of Transportation, large businesses, suburbanites, shipping companies, and many, many more. Virtually everyone in the area would be affected, some positively and unavoidably some negatively. Columbus represents an almost perfect to test in as it has demographics that almost perfectly represent the country as a whole[5][3]. The Columbus market includes approximately 900,000 in the city proper and 2 million in the metropolitan area[4]. One must assume that essentially all of these people will make use

of some form of transportation and thus number of potential users in the Columbus market is approximately 2 million.

The market in Columbus has a number of current alternative transit methods. These include cars, bikes, scooters, buses, taxis, ride hailing apps, and walking. Each of these have different characteristics which are shown in the competitive matrix below.

	Car	Bike	Scooter	Bus	Taxi	Uber	Walk
Ease of Use	✓	×	×	✓	✓	✓	✓
Fast Commute	✓	×	×	×	×	✓	×
Safe	✓	×	×	✓	✓	✓	✓
Private	✓	✓	✓	×	✓	×	×
Always ready	✓	✓	*	×	×	×	✓
Reliable	×	✓	×	✓	✓	×	✓
Low Cost	×	✓	✓	✓	✓	✓	×
Internet	×	×	✓	×	×	✓	×
connectivity							
Customizable	✓	✓		×	×	×	×
Environmentally	×	✓	✓	×	×	×	✓
Friendly							

Table 3- Competitive Matrix

Currently cars meet most of the needs of users but fall short in needs such as reliability and cost. Also, while cars generally have fastest commute of any of the current options in the local market, that changes quickly when there is heavy traffic. Bikes and scooters are good options part of the year, but their usefulness decreases as the weather gets cold or rainy. Buses in Columbus are generally reliable but have a stigma that would almost impossible to overcome[2]. Ubers take often take too long to arrive and the cost is can vary wildly. Uber also represents some serious ethical concerns regarding how they treat their drivers[1]. Walking is easy and reliable but very slow and not always safe for a number of reasons. Columbus does not currently have any kind of light rail option and that does not appear to be changing anytime soon[7].

#### Research Results

The main form of primary research for this project has been the online Google Forms survey. The results of the survey have been consolidated into an average in order to generate the pairwise comparison seen below. The results came from 13 respondents to the survey. Additional primary research was conducted by searching online discussion boards for conversations about traffic and commuting in Columbus, as well checking traffic maps. Examples are available in the appendix. This research allowed us to get a feeling about what ]people think are the pains in their commutes. Care must be taken because there is an inherent bias towards online postings being about bad experiences because few people take the time to post about how easy and uneventful their commute was.

The pairwise comparison showed that people ranked almost all of the user needs as being fairly important, however when asked to choose between two different user needs things changed rapidly. The normalized ranking showed that some needs that user rated highly such as ease of use fell in importance when compared to other needs. No transit system is going to be perfect and we must recognize that we are not necessarily going to create a system that will hit every possible end user need or desire. Appendix C includes a preliminary pairwise comparison that was created based on what the team thought the results would be like.

#### Secondary Research

Secondary research was conducted in order to learn more about the user's needs, pains, gains, the local market, and other things. Secondary research was conducted using both google scholar and the regular google search engine. A list of references is provided is provided at the end of this document and sources are cited throughout.

#### Value

Everyday millions of Americans commute to work on inefficient highways that waste hours of everyone's time. In the Columbus market alone, there are 2 million people that need some form of transportation. Highway users place high value on safety, reliability, and a fast commute. By designing a new transit system with these needs in mind we believe we can tap into one of the largest markets in the country. While many places in the world believe that efficient public transportation is the solution to these problems, we must remember that Americans love their cars. Any system we design would need to blend the best features of a public transit system with the privacy, convenience, and consumer choice of cars. By moving users to a new transit

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#### **Appendix**

A: Persona



# **Ashley**

- 34, Married with 3 chil/dren
- Nurse
- Columbus, OH



#### Profile

- Commutes 45 minutes to OSU Medical Center
- · Vice-President of the PTA
- Volunteers at Franklin County Animal Shelter

# Technology

- · iPhone XR and iPad owner
- Drives Infinity QX80
- · Extensive PC usage at work
- Keeps family calendar electronically



#### **Hobbies**

- · Coaches Her Daughter's Soccer Team
- Rocking Climbing with her Husband

#### **B:** Final Pairwise Comparison

	Ease of Use	Fast Commute	Safety	Privacy	Instant Access	Reliable	Low Cost	Smart	Customizable	Environmentally Friendly	Total	Normalized	Original
Ease of Use		0	0	1	0	0	0	1	1	1	4	2.1	4.2
Fast Commute	1		0	1	1	0	1	1	1	1	7	3.9	4.3
Safety	1	1		1	1	0	1	1	1	1	8	4.4	4.5
Privacy	0	0	0		0	0	0	1	1	0	2	1.0	3.3
Instant Access	1	0	0	1		0	1	1	1	1	6	3.3	3.9
Reliable	1	1	1	1	1		1	1	1	1	9	5.0	4.8
Low Cost	1	0	0	1	0	0		1	1	1	5	2.7	3.7
Smart	0	0	0	0	0	0	0		0	0	0	-	1.4
Customizable	0	0	0	0	0	0	0	1		1	2	1.0	2.4
Environmentally Friendly	0	0	0	1	0	0	0	1	0		2	1.0	2.6

# C: Preliminary Pairwise Comparison

#### D:Preliminary Pairwise Comparison

#### Pairwise Comparison

	Ease of Use	Fast Commute	Safe	Private	Always Ready	Reliable	Low Cost	Internet Connectivity	Customizable	Environmentally Friendly	Total	Normalized	Original
Ease of Use		0	0	0	1	1	0	1	1	1	5	3.7	5
Fast Commute	1		1	0	1	1	0	1	1	1	7	5.0	5
Safe	1	0		1	1	1	0	1	1	1	7	5.0	5
Private	1	1	0		1	0	0	1	1	1	6	4.3	4
Always Ready	0	0	0	0		0	0	1	1	1	3	2.3	4
Reliable	0	0	0	1	1		1	1	1	1	6	4.3	4
Low Cost	1	1	1	1	1	0		1	0	1	7	5.0	3
Internet Connectivity	0	0	0	0	0	0	0		0	1	1	1.0	1
Customizable	0	0	0	0	0	0	1	1		1	3	2.3	2
Environmentally Friendly	0	0	0	0	0	0	0	0	0		0	-	2

## D: Survey

 $https://docs.google.com/forms/d/1zlS\_kc2Hxi8yN\_AHMH63lcxBSmVnbpluAXjlEOlygSo/edit\\$ 

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O Bus													5. On a scale		10 how	importa	nt is cu	istomiza	ble tran	sportat	tion to y	you? *			
Taxi Uber	a un													1	2	3	4	5	6	7		9	10		
Walk													Least											Most	
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Other Prefe	r er not to sa	ıy											6. On a scale Mark only or	of 1 to	10 how	importa	nt is en	vironme	entally f	riendly	transpo	ortation	to you?	*	
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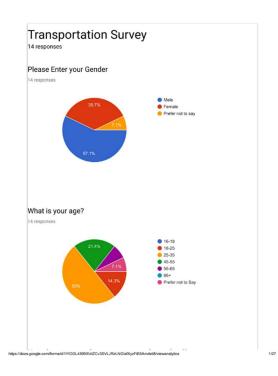
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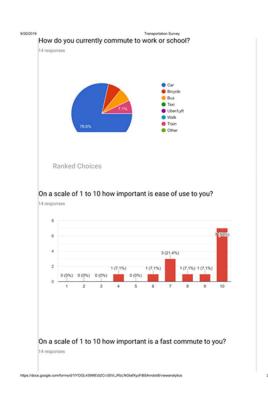
6. Which is more important to you, reliability or low cost?  Mark only one oval.	
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7. Which is more important to you, constant availability or customization?  Mark only one oval.	9/20/2016  52. Which is more important to you, safety or reliability?  Mark only one oreal.
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Constant Customization	Safety O O O O O Reliability
Availability	<ol> <li>Which is more important to you, fast commute or reliability?</li> <li>Mark only one oval.</li> </ol>
Which is more important to you, safety or internet connectivity?     Mark only one oval.	1 2 3 4 5 6 7 8 9 10
1 2 3 4 5 6 7 8 9 10	Fast Commute
Safety O O O O O Internet Connectivity	54. Which is more important to you, case of use or customization?  Mark only one oval.
9. Which is more important to you, ease of use or privacy?	1 2 3 4 5 8 7 8 9 10
Mark only one oval.  1 2 3 4 5 6 7 8 9 10	Easo of Customize
Ease of Use Privacy	55. Which is more important to you, safety or customization? Mark only one oval.
Which is more important to you, ease of use or a fast commute?     Mark only one oval.	1 2 3 4 5 6 7 8 9 10 Customic
1 2 3 4 5 6 7 8 9 10	56. Which is more important to you, reliability or customization?
Ease of Use Commute	Mark only and oval.  1 2 3 4 5 6 7 8 9 10
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<ol> <li>Which is more important to you, reliability or ease of use?         Mark only one oval.     </li> </ol>	57. Which is more important to you, privacy or customization?
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Fast O O O O O O O O Internet	

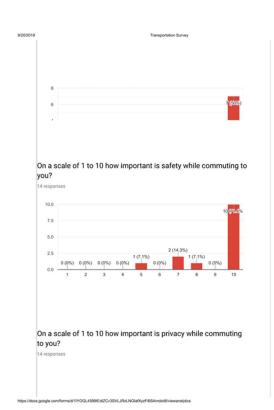
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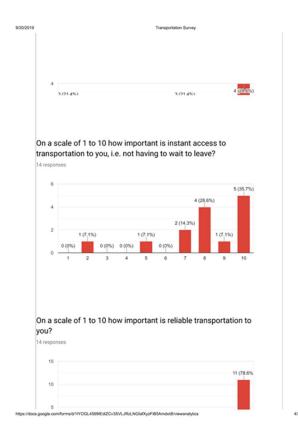
## E:Survey Results

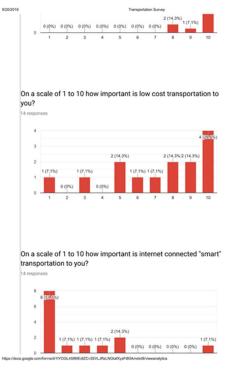


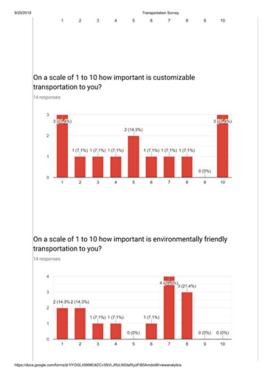


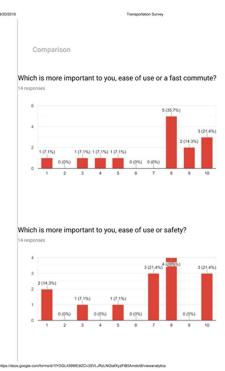


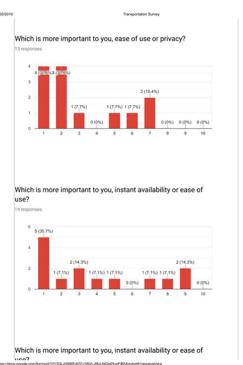


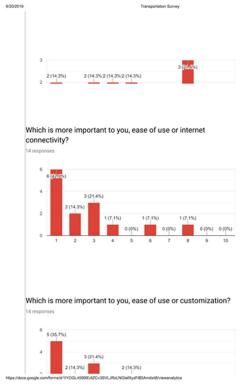


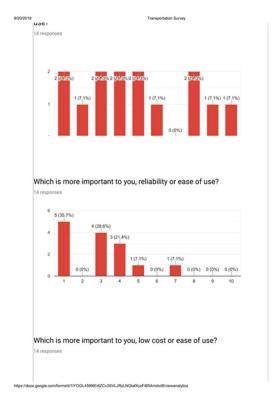


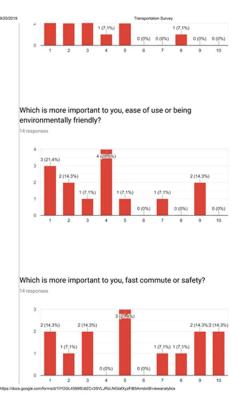


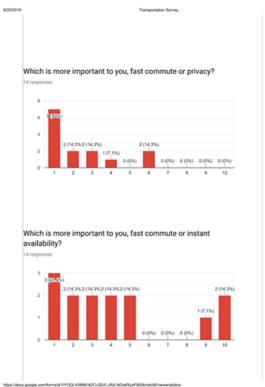


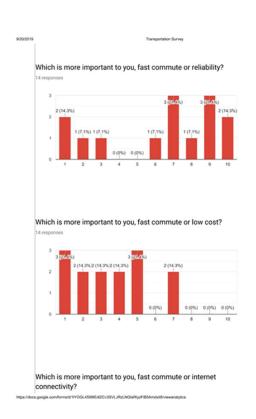


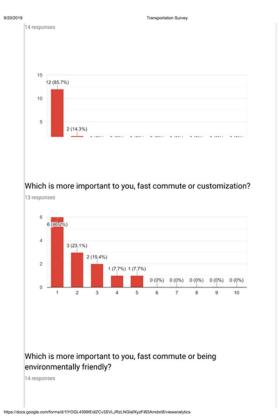


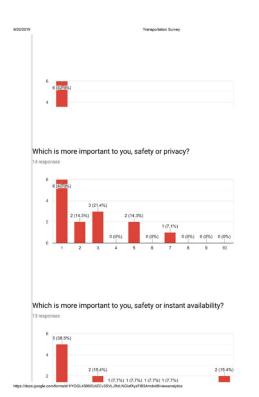


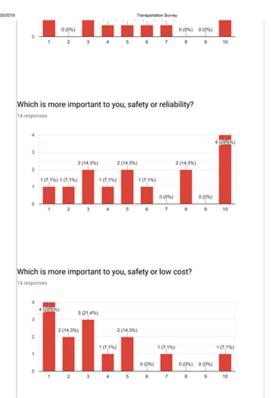


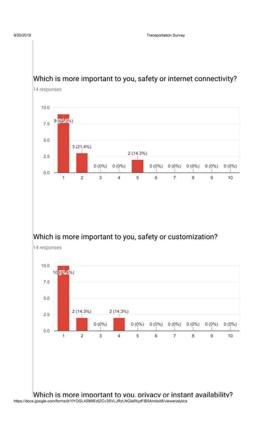


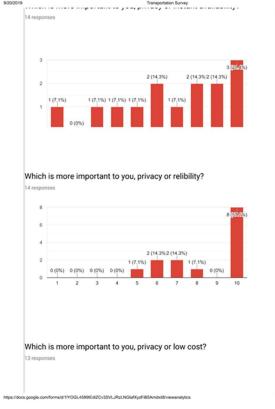


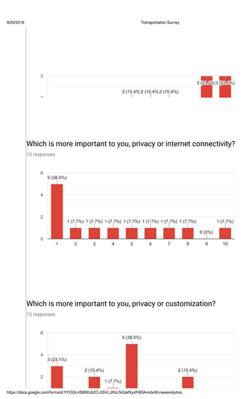


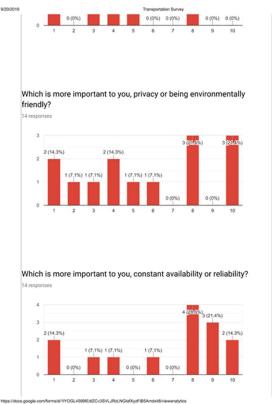


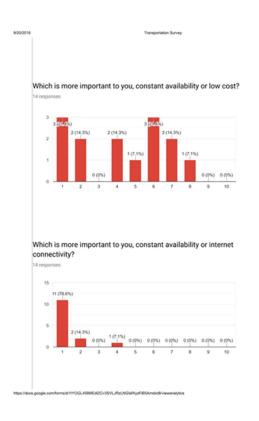


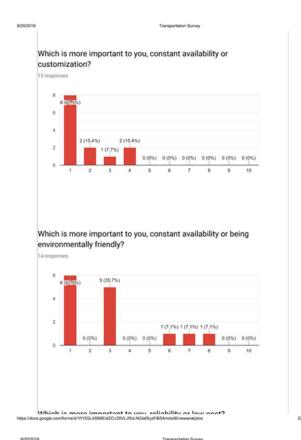


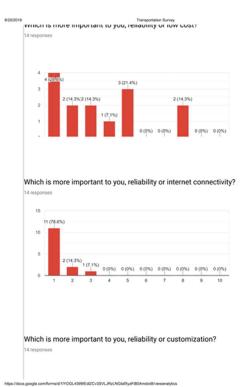


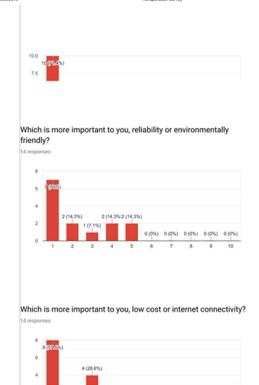


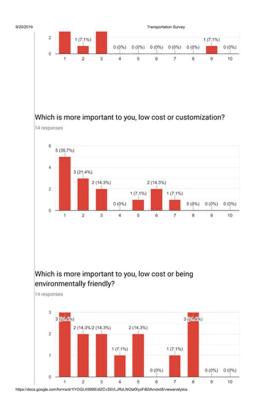


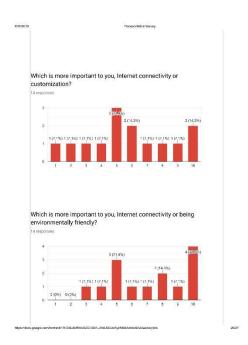


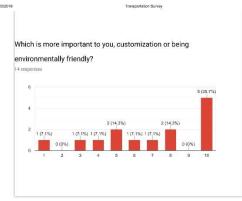












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