

County _____ **Ohio Farm Custom Rate Survey – 2024**

We need your assistance in securing up-to-date information about farm custom work rates, machinery and building rental rates and hired labor costs in Ohio. Please respond even if you know only a few rates. We want information on actual rates, either what **you paid** to hire work or what **you charged** if you perform custom work. Custom Rates should include all ownership costs of implement & tractor (if needed), operator labor, fuel and lube.



If you wish to complete the survey online, please use this QR code.

Please Indicate Whether Your Survey Responses (Custom Rate Quotes): Include Fuel _____
Do Not Include Fuel _____

Soil Preparation

- Stalk Chopper \$ _____ /A
- Moldboard Plow \$ _____ /A
- Chisel Plow \$ _____ /A
- Disk Chisel \$ _____ /A
- Disk-Tandem \$ _____ /A
- Disk-High Speed \$ _____ /A
- Soil Finishing \$ _____ /A
- Field Cultivator \$ _____ /A
- Land leveling per acre \$ _____ /A
- Subsoiling (8-15 inches deep) \$ _____ /A
- V-ripping (over 15 in. deep) \$ _____ /A
- Strip Tillage \$ _____ /A
- Strip Tillage w/Fert. injection \$ _____ /A

Fertilizer/Lime Application – Ground
(Materials not included)

- Dry Bulk, fixed rate \$ _____ /A
- Variable rate fert. app. \$ _____ /A
_____ Number of products applied VR
- Liquid, Knife \$ _____ /A
- Liquid, Spray \$ _____ /A
- Anhydrous \$ _____ /A
- Late Season N - Coulters \$ _____ /A
- Late Season N - Drops \$ _____ /A
- Lime (Lime not included) \$ _____ /A _____ /Ton

Chemical Control of Weeds/Insects/Diseases
(Materials not included)

- Spraying – self-propelled \$ _____ /A
- Spraying – pull-type \$ _____ /A
- Spraying late season (High clearance) \$ _____ /A

Mechanical Weed Control

- Rotary hoeing \$ _____ /A
- Conventional cultivating \$ _____ /A
- Weed electrocution \$ _____ /A

Airplane/Helicopter Application (Materials not included)

- Chemical (Fungicide etc.) \$ _____ /A
- Seed \$ _____ /A
- Fertilizer \$ _____ /A

Drone/UAV Application (Materials not included)

- Chemical (Fungicide etc.) \$ _____ /A
- Seed \$ _____ /A
- Fertilizer \$ _____ /A

Planting Operations (no seed or material furnished)

- Plant Corn, 30 in. Rows \$ _____ /A
- Plant Corn, 30 in. Rows with Fertilizer Application \$ _____ /A
- Variable rate corn planting \$ _____ /A
- Plant Soybeans, 15 or 30 in. Rows \$ _____ /A
- Variable rate soybean planting \$ _____ /A
- Drill Soybeans \$ _____ /A
- Drill Small Grains \$ _____ /A
- Seeding Cover Crops \$ _____

Grass/Legume/Pasture/Cover Crop Seeding

- Broadcast \$ _____ /A
- Broadcast, incorporate (one pass) \$ _____ /A
- Grain drill \$ _____ /A
- Roller - crimp termination \$ _____ /A

Grain Harvest

Harvest Corn \$ _____ /A
 (combine, grain cart, haul local to farm)
 Harvest Soybeans \$ _____ /A
 (combine, grain cart, haul local to farm)
 Harvest Wheat \$ _____ /A
 (combine, grain cart, haul local to farm)
 Added Charge GPS Mapping \$ _____ /A
 Combine only - corn \$ _____ /A
 Combine only - soybeans \$ _____ /A
 Combine only - small grain \$ _____ /A
 Ear corn picker \$ _____ /A
 Grain Cart (Only) \$ _____ /A

Grain Storage, Drying, and Handling

On-Farm Grain Storage

Storage charge per month _____ cents/per bu./per mo
 Storage charge per year _____ cents/per bu./per yr.

On-Farm Grain Drying (cents per point per bushel)

Moisture removed: _____ cents/per point/per bu.
 Small grain seed cleaning \$ _____ /bushel

Commercial Elevator/Terminal Grain Storage

Storage charge per month _____ cents/per bu./per mo
 Storage charge per year _____ cents/per bu./per yr.

Commercial Elevator/Terminal Grain Drying

Moisture removed: _____ cents/per point/per bu.

Grain Hauling

Farm to Market _____ cents/bu. (____ miles-one way)
 Field to Farm _____ cents/bu. (____ miles-one way)

Silage Harvest Circle type of storage 1-3:

Corn Silage 1.Bunker 2.Silage Bag 3.Upright

chopping only _____ /ton; _____ /hr;
 chop, haul, fill _____ /ton; _____ /hr;

Haylage 1.Bunker 2.Silage Bag 3.Upright

chopping only _____ /ton; _____ /hr; _____ /A
 chop, haul, fill _____ /ton; _____ /hr; _____ /A

Blower _____ /ton; _____ /hr; _____ /A

Packing Bunker Silo _____ /ton; _____ /hr

Fill Silage Bag (Including Bag) _____ /ton

Hay or Straw Harvest

Mowing \$ _____ /A
 Mowing/conditioning \$ _____ /A
 Raking \$ _____ /A
 Windrowing \$ _____ /A
 Tedding \$ _____ /A

Baling (Small Square Bales 25-60#)

Baled and dropped on ground _____ cents/bale
 Baled and loaded on wagon _____ cents/bale
 Added charge to haul and store _____ cents/bale
 Baled, loaded, hauled and stored _____ cents/bale
 Baled and accumulated _____ cents/bale

Baling – Large Bale or Stack - Circle which Method 1-2

1. Large Round Bale

2. Large Square Bale

Baled and left in field \$ _____ /bale
 Baled and accumulated \$ _____ /bale
 Baled and hauled from field \$ _____ /bale
 Baled and net wrapped \$ _____ /bale
 (Net wrap included)
 Baled, net wrapped \$ _____ /bale
 & hauled from field
 (Net wrap included)
 Bale and wrap in plastic \$ _____ /bale
 (Plastic Included)
 Move stack or large bale \$ _____ /bale or stack

Complete Hay Harvest –

(Mow, rake, bale, haul and store)
 Complete hay harvest - hire \$ _____ /ton
 Complete hay harvest - share to tenant _____ % of crop

Custom Farming

(All machinery operations for tillage, planting, spraying, tending & harvesting)

Corn \$ _____ /A
 Soybeans \$ _____ /A
 Small grains \$ _____ /A

Manure Application

Liquid

Pump & Spread (tanker-surface): \$ _____/gal
 Pump & Spread (dragline-surface) \$ _____/gal
 Pump, Spread and Incorporate (dragline)\$ _____/gal
 Pump, Inject/sidedress (dragline): \$ _____/gal
 Standard setup charge (dragline jobs): \$ _____/job
 Up charge if sand is used for bedding: \$ _____/gal
 Hauling liquid manure with semi \$ _____/hr
 Agitator charge (Ex: \$.0004) \$ _____/gal
 Agitation boat: \$ _____/hr
 Fracture tank: \$ _____/gal or \$ _____/hour or \$ _____/day

Extra charge for pit/building pumping \$ _____
 Extra hose charge \$ _____
 (>1 Mile from lagoon/pit)

Solid

Spreading manure at field
 \$ _____/hr or \$ _____/ton or \$ _____/acre
 Hauling & spreading within 2 miles
 \$ _____/hr or \$ _____/ton
 Cost per add'l mile \$ _____/ton
 Loading (payloader or other) manure \$ _____/hour
 Loading/hauling & spreading within 2 miles: \$ _____/hour

Hired Labor – Your Farm’s Average Wage

General farm labor \$ _____/Hr
 Machinery operation \$ _____/Hr
 Semitruck driving (seasonal)\$ _____/Hr
 Milking cows \$ _____/Hr
 Value of benefits \$ _____/Hr
 Hrs. Worked/Week (Avg) _____/Hrs

Hired Manager – Your Farm’s Average Salary

Dairy herd manager \$ _____/Yr
 Crop manager \$ _____/Yr
 Livestock manager \$ _____/Yr
 Value of benefits \$ _____/Yr

Drainage/Tile Installation

Without Materials

	<u>Plow</u>	<u>Wheel</u>
4" Plastic	\$ _____/ft	\$ _____/ft
6" Plastic	\$ _____/ft	\$ _____/ft
8" Plastic	\$ _____/ft	\$ _____/ft
10" Plastic		\$ _____/ft
12" Plastic		\$ _____/ft
15" Plastic(including outlet cart)	\$ _____/ft	
18" Plastic(including outlet cart)	\$ _____/ft	
24" Plastic(including outlet cart)	\$ _____/ft	
Excavator	\$ _____/hr	
Backhoe	\$ _____/hr	
Trench closing	\$ _____/hr	
(If not included in tiling cost above)		

Typical Depth of Tile Installation: _____

Typical Lateral Spacing: (Circle) 20' 25' 30' 40' 50' 60'

Other _____

Materials Cost

Pipe Cost

4" Plastic	\$ _____/ft
6" Plastic	\$ _____/ft
8" Plastic	\$ _____/ft
10" Plastic	\$ _____/ft
12" Plastic	\$ _____/ft
15" Plastic	\$ _____/ft
18" Plastic	\$ _____/ft
24" Plastic	\$ _____/ft

Surface Drainage

Cutting Waterways \$ _____/ft
 Bulldozing (size of blade ___ft) \$ _____/hr



Miscellaneous Services

Bush Hogging per acre \$ _____/acre
 Bush Hogging per hour \$ _____/hour

Income tax preparation \$ _____/hr or
 \$ _____/return

Annual farm account summary \$ _____/hr or
 and tax preparation \$ _____/return

Bulldozing (size of blade ___ ft) \$ _____/hr
 Track hoe - cleaning ditches \$ _____/hr
 Clearing land \$ _____/hr

Remove snow (loader) \$ _____/hr
 Remove snow (blade) \$ _____/hr

Grinding Feed _____ cents/cwt
 Hauling livestock \$ _____/mi

Scouting crops per acre \$ _____/acre
 Scouting crops with drone \$ _____/acre
 Soil testing per sample \$ _____/sample
 Soil testing per acre \$ _____/acre
 Grid Soil Sampling per acre \$ _____/acre
 Average Grid Size _____ acres
 Zone Soil Sampling per acre \$ _____/acre
 Average Zone Size _____ acres
 Power washing \$ _____/hr

Other _____ \$ _____/acre
 Other _____ \$ _____/hr

Machinery Rental (Machine only, no fuel or operator)

Tractor, size _____ hp \$ _____/Hr
 Tractor, size _____ hp \$ _____/Hr
 Corn Planter _____ rows \$ _____/A
 Soybean Planter _____ rows \$ _____/A
 or _____ ft. \$ _____/A
 Grain drill _____ ft. \$ _____/A
 Combine, _____ ft. or _____ rows \$ _____/Separ. Hr or
 \$ _____/A
 Bobcat or skidsteer loader \$ _____/Day
 Dry Bulk Fertilizer Applicator \$ _____/A
 Liquid Fertilizer Applicator Bar \$ _____/A
 Anhydrous Ammonia App. Bar \$ _____/A
 Lime Applicator \$ _____/A
 Other _____ \$ _____/A

Facility Rental

Machinery Storage \$ _____/sq. ft./Year
 Or \$ _____/sq. ft./Month

Return Completed Survey to:

Barry Ward
 Ohio State University
 College of Food, Agricultural and Environ. Sciences
 Ohio State University Extension
 Agricultural Administration Building Room 034
 2120 Fyffe Rd.
 Columbus, Ohio 43210

To receive a copy of the Ohio Farm Custom Rate Summary,
 please provide your email address.

Email _____