



Grain Marketing in Challenging Times

An online class focusing on using futures and options

Instructor: Dr. Matt Roberts, OSU Specialist, Department of AEDE

This series of classes is focusing on using futures and options; making a marketing plan to fit your farm business; utilizing crop insurance as a grain marketing tool; and financial statement analysis in relationship to your grain marketing plan. Classes will be delivered through an online webinar format. A high-speed internet connection will be needed for this workshop.

Also included is a grain marketing simulation exercise that allows the use of all the marketing options used in grain marketing without the risk of losing real bushels. Each participant will have 50,000 bushels of corn and 25,000 bushels of soybeans, within the exercise, to market. This will be the fall of 2014 crop. Depending upon your marketing success, you can earn back part, all or more of your \$100 simulation investment.



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

TUESDAYS

Jan. 7 & 21, 2014

Feb. 4 & 18, 2014

and March 4, 2014

11:30AM – 1:30PM

Location is in the comfort of your own home or farm shop

Cost is \$135. \$100 of the fee will be pooled and redistributed based on the grain marketing simulation.

Go to
<http://www.regonline.com/grainmarketing>
to register

**Contact your local
OSU Extension Office
for more details**