# Economic and Corporate Engagement

### **Mission:**

Make Ohio State the most accessible and customerfriendly university in the country for private sector and community partners to access research, technology, and talent.

#### Focus:

*University:* To build trust with faculty and collaborate with stakeholders across campus to foster a culture that is externally focused, risk tolerant, and entrepreneurial.

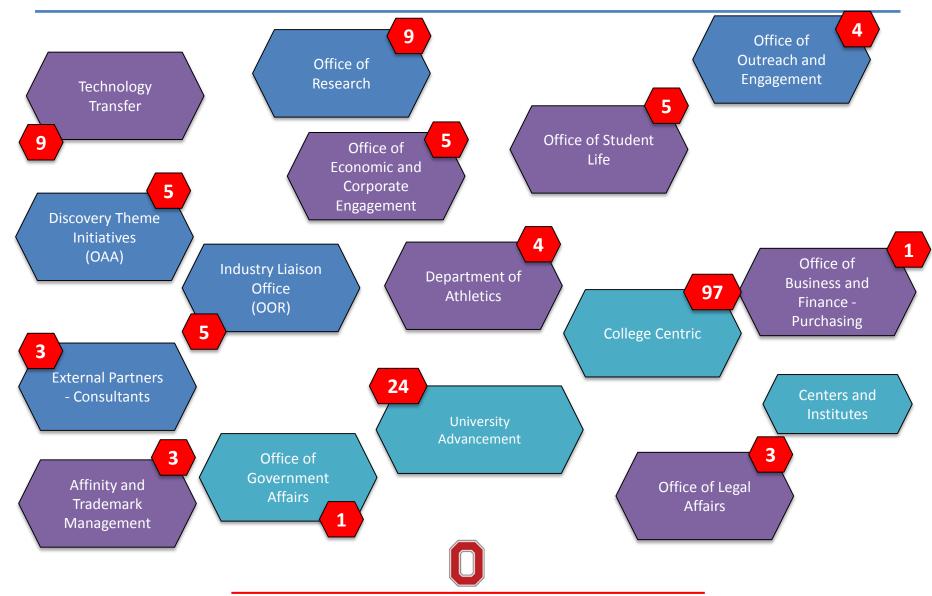
*External Partners:* To embrace a holistic relationship approach with corporate partners to determine how Ohio State can add the most value and economic impact while providing the best customer experience possible.



# Office of Economic and Corporate Engagement

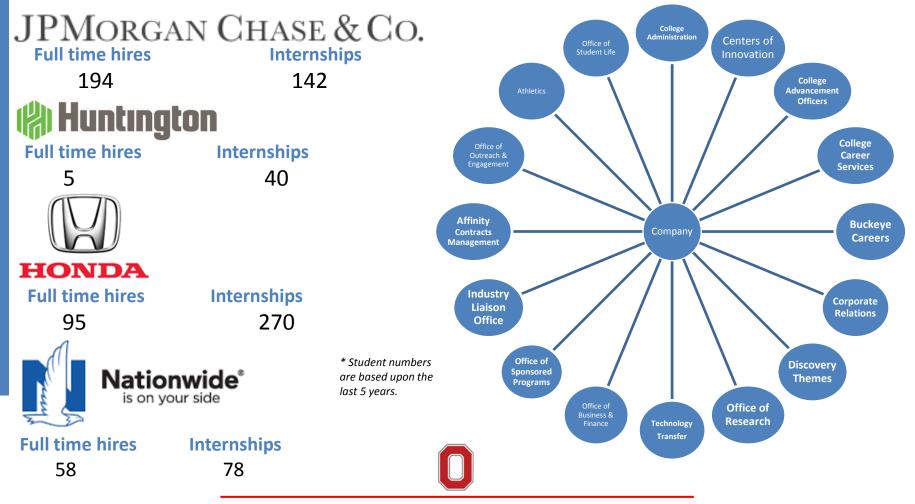
- Corporate Relations
- Tech Transfer
- Economic Development

## **Corporate Engagement**



## **Corporate Engagement**

Companies similar to Honda, JP Morgan Chase, Nationwide and Huntington, can have up to 15 different touch points across campus.



# **Corporate Engagement**

New Approach:

- Holistic Approach
- Assign Relationship Managers
- Identify Top 25 organizations for service and tracking
- Customer Relationship Management Platform (CRM)
- Website

